



### WEST RIVER CONVEYORS

# Letter from the President & VP of Sales

#### DEAR VALUED CUSTOMER,

Thank you for taking the time to read our brochure. We hope the information within will give you a better understanding of who West River Conveyors + Machinery Co. is and how our reliable products and superior services set us apart from the competition. Our employees — from front office staff to engineers and machinists to regional sales people — are 100% committed to making your decision to buy from West River a positive experience.

At West River, we are dedicated to listening to and understanding your needs. Our people are passionate about getting it right. With over thirty years of experience in producing quality mining products, we are ready to assist you with just about anything! We promise to build your equipment efficiently and at a competitive price. Allow us the opportunity to prove our value and trust us to provide a superior product for your mining operation.

We invite you to view our website at **westriverconveyors.com** for additional information about the company and the products and services we offer. Like us on Facebook at **facebook.com/westriverconveyors** or follow us on Twitter **@WestRiverConv** for more in-depth information, specs, photos, and up-to-the-minute activities at West River.

Again, thank you for taking the time to get to know us better. We hope that you will give us a call to quote your next order.

Sincerely,

Jerry Roulett & Joe Street

## 4 MACHINERY CO.



Jerry Roulett CO-FOUNDER, PRESIDENT



**Joe Street** CO-FOUNDER, VP OF SALES



# **30+ YEARS** OF FULFILLING OUR GOAL

West River's conveyor systems have given us a great level of reliability. In the years that we have been using them as our supplier, we have not had a single breakdown, no quality issues, and no under design problems."

- Coley Burgess Mine Engineer, Mosaic Potash Carlsbad

#### TO PROVIDE EXCELLENT CUSTOMER SERVICE AND QUALITY. COMPETITIVELY-PRICED CONVEYOR PRODUCTS.

#### West River Conveyors + Machinery Co. is

100% focused on delivering for our customers. After all, they're the reason we've been in business for more than 30 years! We back our pledge and aim to exceed their expectations by building strong long-lasting conveyor components that meet and often exceed — the highest industry standard. Whether you need a belt drive, tail section, take-up unit, special design, or replacement parts, you can count on West River to be a valuable partner to help you meet production goals.

In addition to new equipment, we stock thousands of used conveyor components, speed reducers, and gearing. View our parts inventory online at westriverconveyors.com.

#### **COMPANY HISTORY »**

West River Conveyors + Machinery Co., founded in 1981, was established to manufacture conveyor systems and rebuild used mining equipment. During the early years, we rebuilt all types of machinery. Conveyor systems were involved in a great number of those rebuilds. The opportunity was there to build our own brand new, quality belt drives along with other supporting conveyor components. Competitive prices, backed by quality products, have given us a niche in the industry. To this day, our decision to put the needs of our customers first remains one of our greatest advantages - and the key to our longlasting business relationships.

We experienced steady growth in the beginning in both the conveyor component manufacturing and used parts business. In the late 1990s, it became evident that we needed to consolidate our operations from four different locations into one. Anticipating continued future growth of the company, we purchased 50+ acres in 2000 and moved our operation to a single location.

Over the years, West River has expanded its manufacturing business to include the buying and selling of used conveyor parts and speed reducers. We are one of a few companies in the world who specialize in replacement parts for gearboxes. In the early 1980s, we began to purchase used speed reducers. Gradually, our inventory has grown to hundreds of speed reducers in a variety of brands, models, ratios, and horsepower. In 2000, to complement our own staff and manufacturing facility consolidation, we put our entire parts database online to make it easier for customers to search our extensive inventory for the parts needed to maintain smooth running operations.

The move to our new location was a milestone for our company. It has allowed us to maintain a high level of customer service and has proven to be more efficient in having all manufacturing space under one roof.

West River Conveyors + Machinery Co. is devoted to maintaining established business relationships while fostering new ones. We are committed to partnering with the best companies in the mining industry to create the highest quality products for our customers. We seek to be friendly, helpful, knowledgeable, and reliable with each interaction. We are dedicated to operating with integrity and maintaining compliance with all industry laws and regulations.

#### **PHILOSOPHY** »

By using state of-the-art technology, West River is committed to building quality, long- lasting products at a competitive price. We are focused on treating our customers right while at the same time exceeding their expectations. After all, they are the reason we are in business. West River employees are our greatest, most valuable asset. We are vigilant to provide them with a safe workplace and to treat them with respect and dignity. Our goal is to help them grow professionally and develop new skills. We understand that working together allows us to continuously improve our processes and products.



All West River products are manufactured on site in our 75,000+ sqare foot, state-of-the-art facility.

#### **MISSION »**

We stock many conveyor component parts — including sprockets, belt rollers, bearings, motors, fluid couplings, bull gears, backstops, pulleys, chains and more.



West River Conveyors & Machinery Company has built conveyor system components and complete conveyor packages for the coal mining, potash, and sand and gravel industries.



We have hundreds of speed reducers — more than anyone else in the country — along with thousands of new and used parts in our inventory.



#### CONVEYOR SYSTEM COMPONENTS »

All of our conveyor components are manufactured in our 75,000+ square foot, state-of-the-art facility that we've recently expanded to accommodate the growing demand for our products.

We manufacture complete conveyor systems and components for the coal mining, sand and gravel, and potash industries. Our products have been tough tested in the most demanding underground and above ground bulk mining operations and are equipped with industry-leading brand parts.

West River is committed to building quality products and exercises quality control in all that we build and sell. We want to ensure customer satisfaction with every item that leaves our location. Our new equipment product line includes belt drives, tail sections, take-up units, starters, and power packs all built to your exact specifications. West River uses the popular *Overland Conveyor* software to create special designs and unique fabrications to fit your application.

Our line of belt drives includes the popular alignment- free drive, combination drive/take-up unit, chain driven drive, shaft mounted reducer belt driven drive, and more. A majority of our drives have been built to customer specifications for unique applications.

#### **NEW & USED PARTS »**

Our 50+ acre property and 30,000+ square foot warehouse are stocked with new and used parts ready to sell in a pinch. We understand that downtime means your operation is at a standstill and every second means loss of money. Our goal is to limit your downtime by replacing the part you need as quickly as possible. Our team is dedicated to providing superior customer service 24/7 as necessary and will strive to minimize your loss of production time.

Visit our website at **westriverconveyors.com** to search our large inventory of speed reducers. We have a variety of top brands including Falk, Link Belt, Hansen, Dodge, Foote Jones, Browning, REX and many more. We stock reducers in new, surplus new, and used condition. In addition to complete reducers, we also stock reducer components — housing, gearing, and shafting. West River supplies reducers and components for many different industries across the United States and abroad including coal mining, sand, gravel, gold, silver, sugar, wood, paper, zinc and many more.

Whether you are in a bind or just searching for a new or used spare part, we're here to help you with all your conveyor component needs.

### CALL US TODAY AT 800-332-2781



We have built more than 1,400 tail sections.

**ff** The good relationship that we've developed with West River is attributed to the genuinely good people that run the company. In my experience, many vendors are primarily interested in maximizing their profit margin, but I truly believe that the team at West River has its customers' best interests at heart."

**— Brad Rigsby** General Manager, Black Panther Mining



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