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Company Representatives



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Company Representatives



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Company Representatives



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Kenneth Roulett – Account Manager

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Jessica Savage – Marketing Manager

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Jessica Vanover – Human Resources Manager

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Company Representatives



Jason Coleman – Production Planner

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Ryan Lester – Shop Foreman – 1st Shift

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Jeff Sparks – Shop Foreman – 1st Shift

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Mission/Quality Statement

- West River Conveyors & Machinery Company is focused on delivering the highest level of quality and customer service. Always looking forward and using state-of-the-art technology, West River is committed to building quality, long-lasting products at a competitive price. We aim to exceed customer expectations with our products that are built to the highest industry standards. Because our customers are the reason we are in business, we will continuously strive for total customer satisfaction.
- We are devoted to fostering our established business relationships while also creating new business relationships. We are committed to partnering with the best companies in our industry to create the highest quality products for our customers. We seek to be knowledgeable, friendly, reliable and helpful in every customer interaction.

West River – CEMA Member



THE VOICE of the **NORTH AMERICAN CONVEYOR INDUSTRY**

A TRADE ASSOCIATION serving North American manufacturers and designers of conveyor equipment worldwide since 1933.

COMPANIES that represent the leading designers, manufacturers and installers of conveyors, conveyor components, and material handling systems.

AN ORGANIZATION focused on voluntary adherence to design standards, safety, manufacture and applications to promote the growth of our industry and the advancement of material handling technology.

Company History & Facts

History

- Founded in 1981
- 34 years of providing excellent customer service
- In 2000, purchased 50+ acres of land to consolidate 4 locations to 1
- Added online inventory search in 2000
- Added additional sales resources in 2000
- Added to our already skilled workforce in 2000

Facts

- Will soon build 1500th tail section
- Sent products to almost all 50 states and several countries
- Have several million dollars in inventory
- Hundreds of stocked speed reducers and parts – more speed reducers than anyone else in the US

Currently serving Coal, Salt, Potash, Trona, Sand and Gravel, and other precious minerals industries.

Products & Services Offered

- Conveyor Systems/Belt Terminal Groups
- Conveyor System Components
 - Includes motors, pulleys, reducers, couplings, fluid couplings, bearings and more
- Speed Reducers/Gearing & Conveyor Parts
- Belt/Structure
- Special Design/Fabrication
- Wireless Laser Shaft Alignment
- Belt Surveys

Types of Belt Drives We build

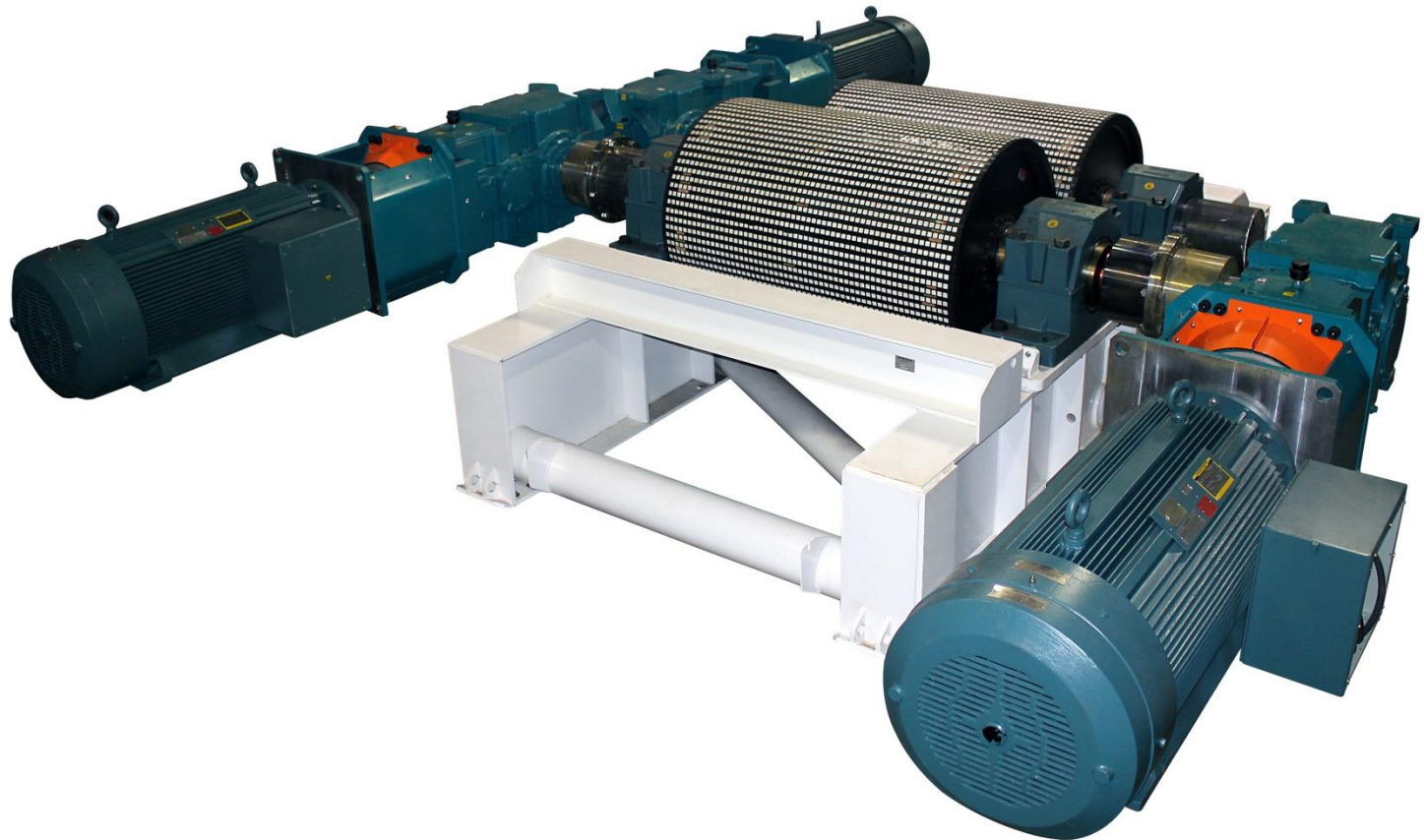
- Variable Frequency Drive (VFD)
- Alignment-Free
- Alignment-Free Combination Drive
- Direct Driven
- Combination Drive/Take-Up
- Chain Driven
- Shaft Mounted Reducer Belt Driven

Engineered to your specifications.

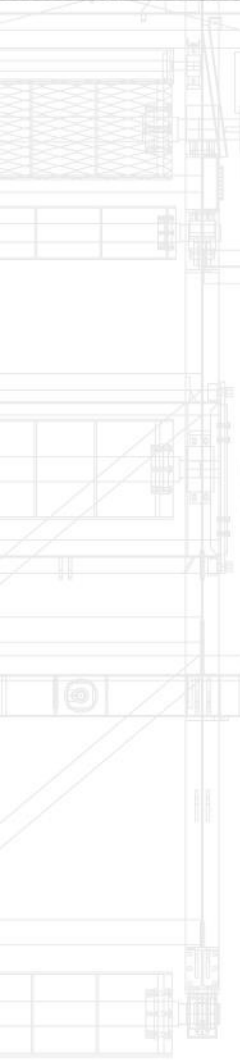
Triple 500HP Variable Frequency Drive (VFD)



Triple 500HP Variable Frequency Drive (VFD) – Alignment-Free

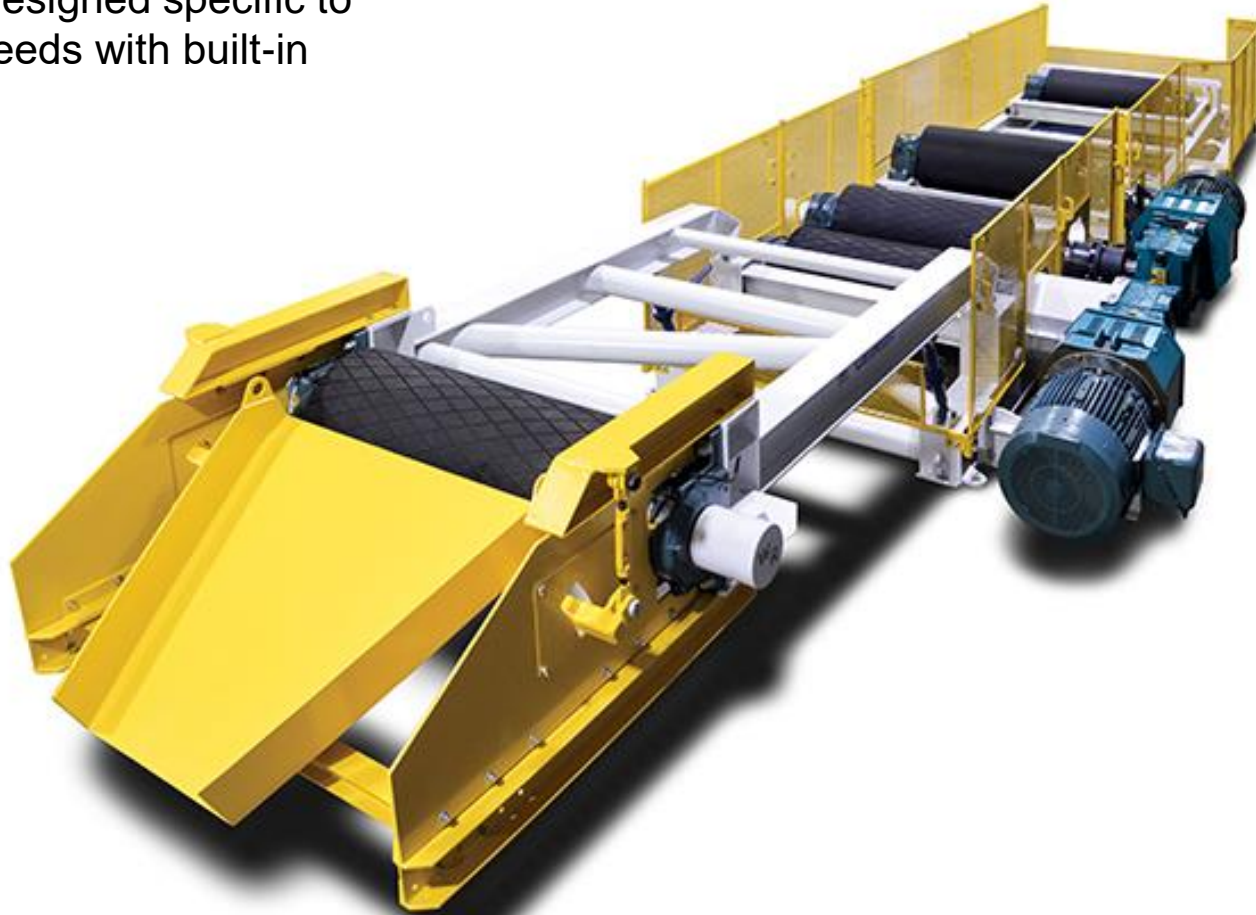


Dual 300HP Alignment Free Drive

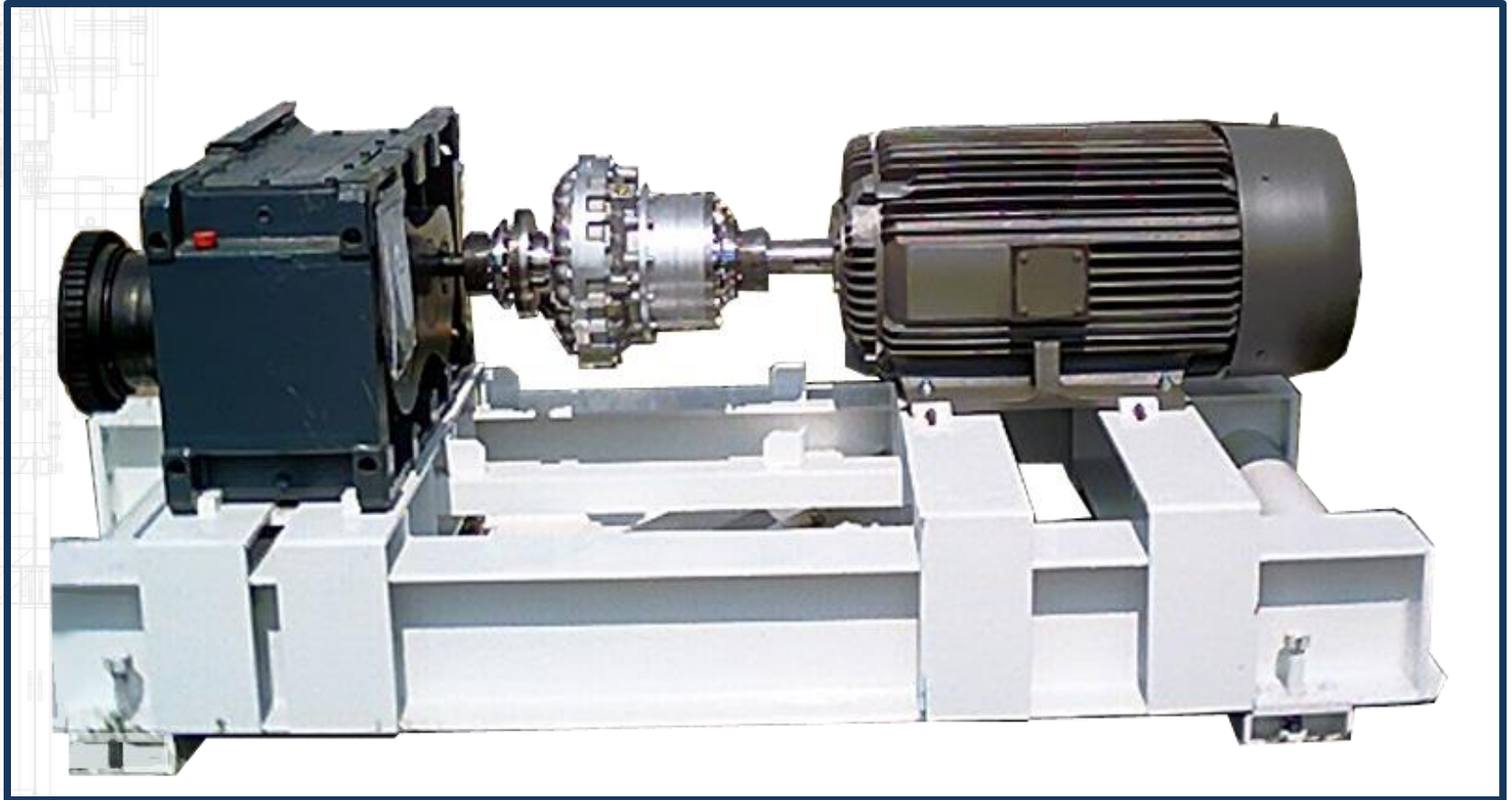


Dual 150HP Alignment Free Drive & Take-Up Unit

Drive boom designed specific to customer's needs with built-in chute.



Direct Driven



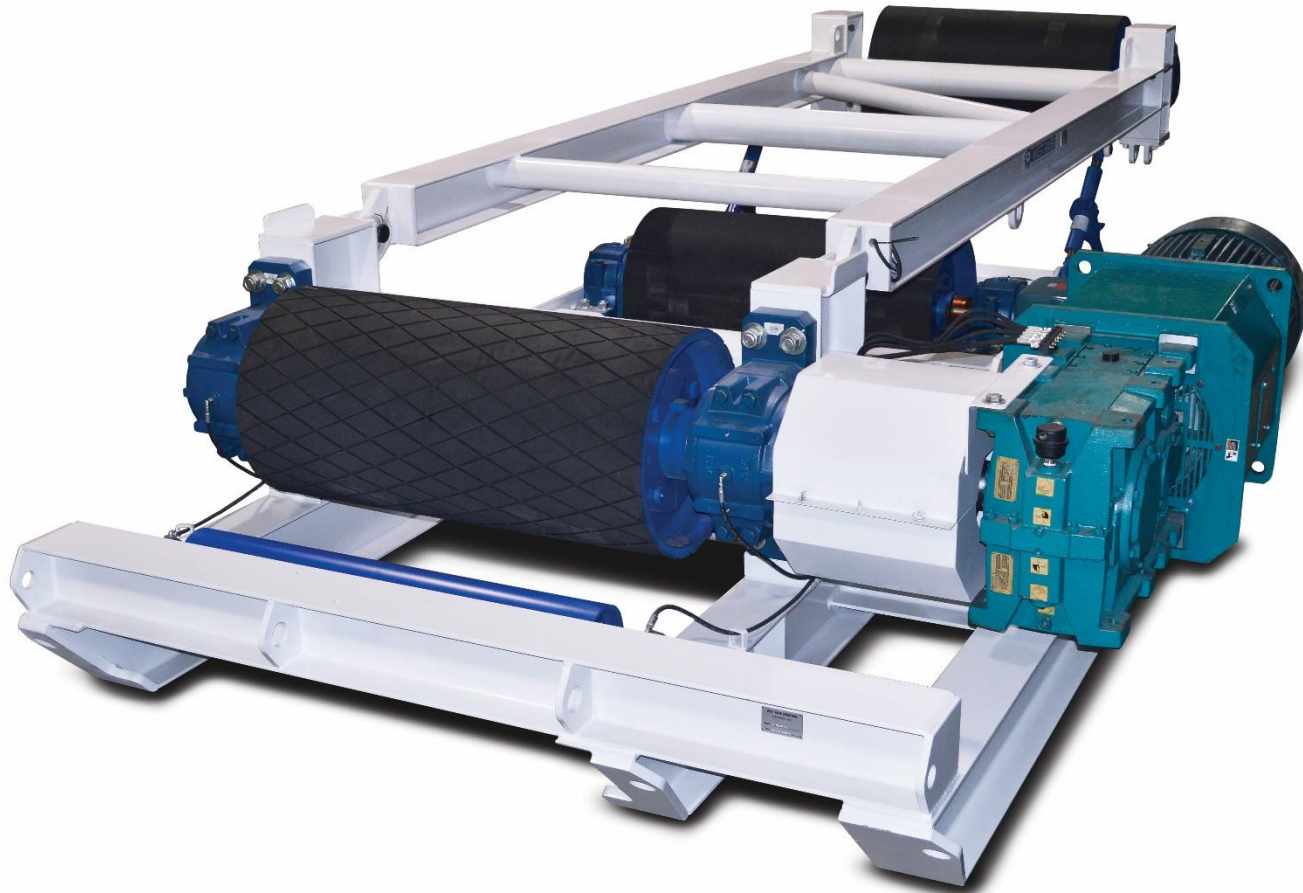
150HP Combination Drive/Take-Up



400HP Quad 72" Drive with Fans



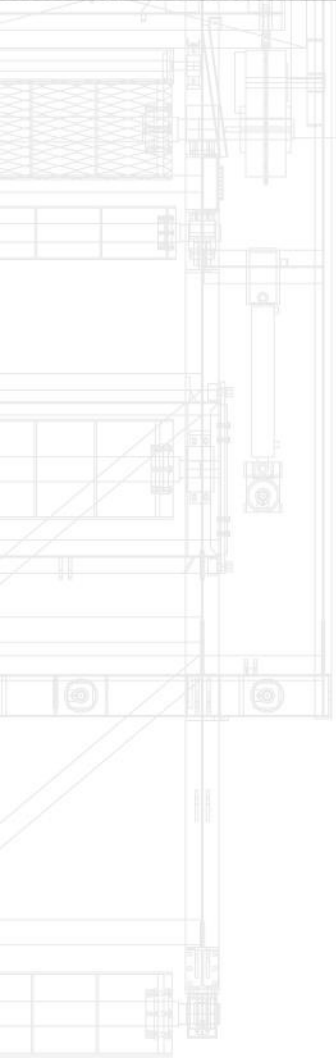
150HP Alignment-Free Combination Drive/Take-Up



200HP Chain Driven Drive



Dual 150HP Shaft Mounted Belt Driven Drive



Remote Discharge Boom/Transfer Station



Pulleys

- Use 3 top national manufacturers
 - Martin CCI, Dodge, PPI
- West River has tighter standards than published CEMA standards for shaft tolerance and TIR (total indicated run-out)
- West River tests all pulleys to make sure standards are met before shipping drives



Starters

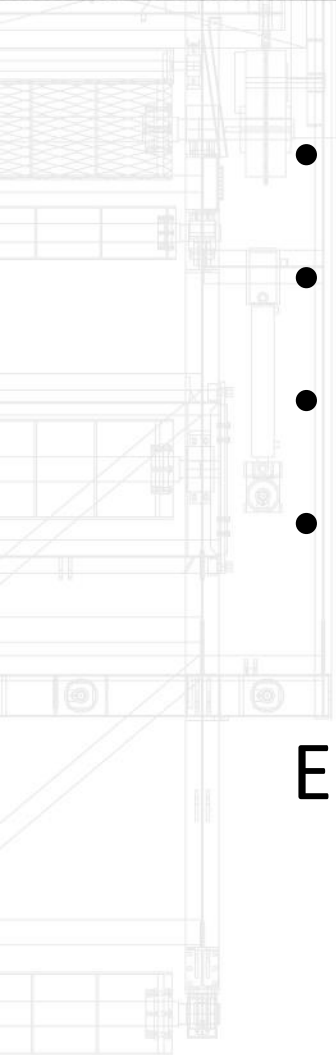
- West River builds various types of belt drive starters
- Soft start starters, across line starters
- Available for multiple motor operation



Variable Frequency Drive (VFD) Starters



Types of Tail Sections we build

- 
- Glide bar
 - Feed thru
 - Impact bed
 - Impact idler

Engineered to your specifications.

Glide Bar Tail Section



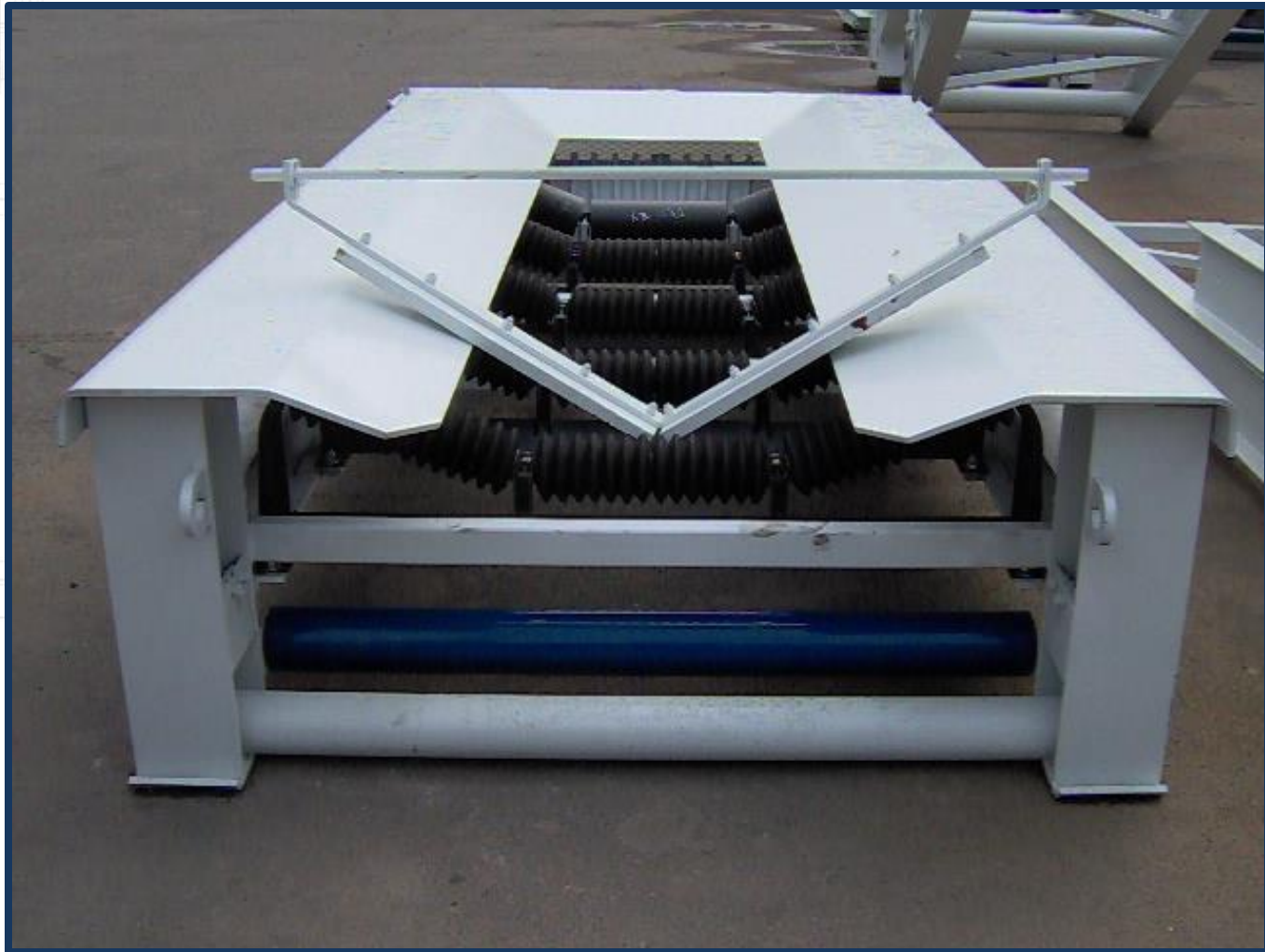
Feed Thru Tail Section



Impact Bed Tail Section



Impact Idler Tail Section



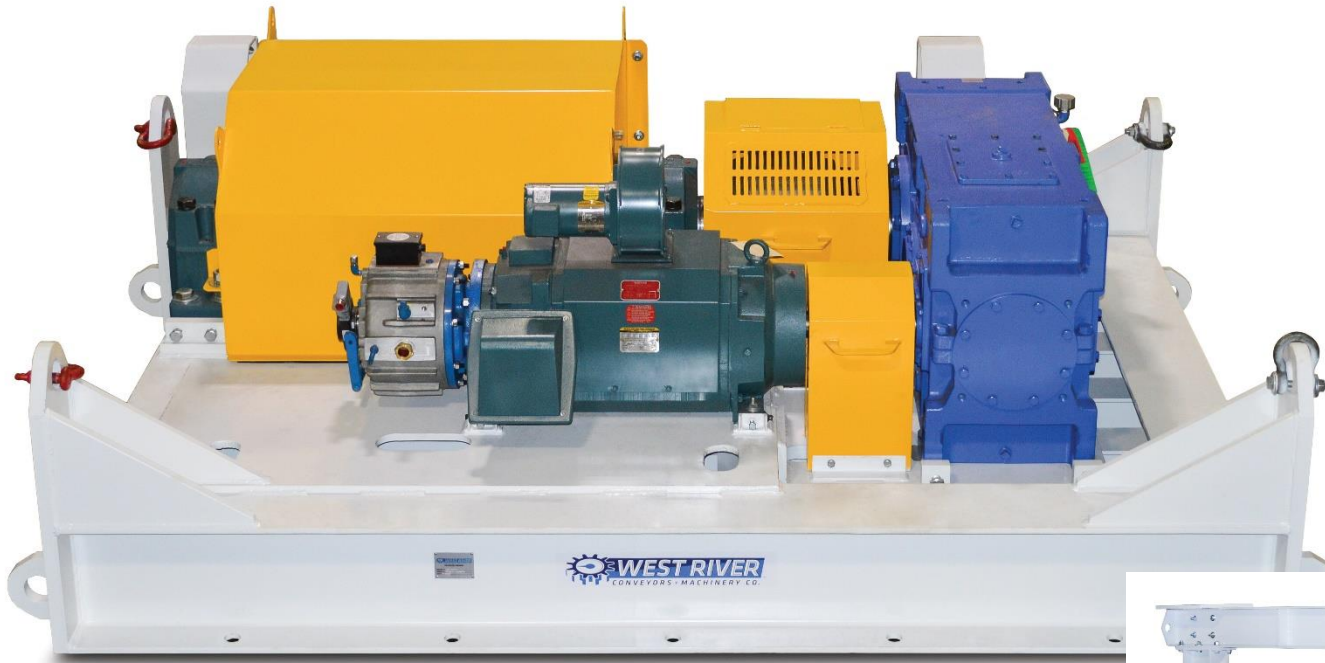
Take-Up Units

- Hydraulic take-up units equipped with West River power packs
- Constant tension electric or hydraulic winches available
- Power packs available in specific horsepower needed and are constructed using name-brand commonly available components
- Take-Up units built for rough, mine duty applications

Take-Up Units



Constant Tension Electric Winch



Roof-mount design pictured here
per customer specifications



Belt Storage Units

- Special-designed belt storage units are also available from West River.
- Below 3D drawing is a custom-designed “double” belt storage unit assembly designed for 375 ft. of live belt storage with an eight pulley design.



Power Packs



40HP Power Pack



20HP Power Pack

Speed Reducers/Gearing

- Stock complete gearboxes in wide variety of surplus new and used
- Stock gearbox components – housing, gearing, and shafting
- Rebuild/repair capabilities
- Brands include Falk, Link Belt, Dodge, Hansen, Foote Jones, Browning, REX and many more

Used Speed Reducer Inventory



New and Surplus New Speed Reducer Inventory



New Reducer Inventory



New Warehouse Inventory



Used Reducer Gearing Inventory



Conveyor Parts

- We stock many conveyor component parts to include sprockets, belt rollers, bearings, motors, fluid couplings, bull gears, backstops, pulleys, chains and much more

New Bearing Inventory



New Fluid Coupling Inventory



New Power Pack Inventory



New Pulley Inventory



New Warehouse Inventory



Special Design/Fabrication

- Use overland conveyor design program – most commonly used program
- Ability to work with design engineers to create special design belt drives and other conveyor equipment

West River Special Slope Designed Drive



Quad 300HP Drive



Special Designed Tail Section



Special Designed Take-Up Unit



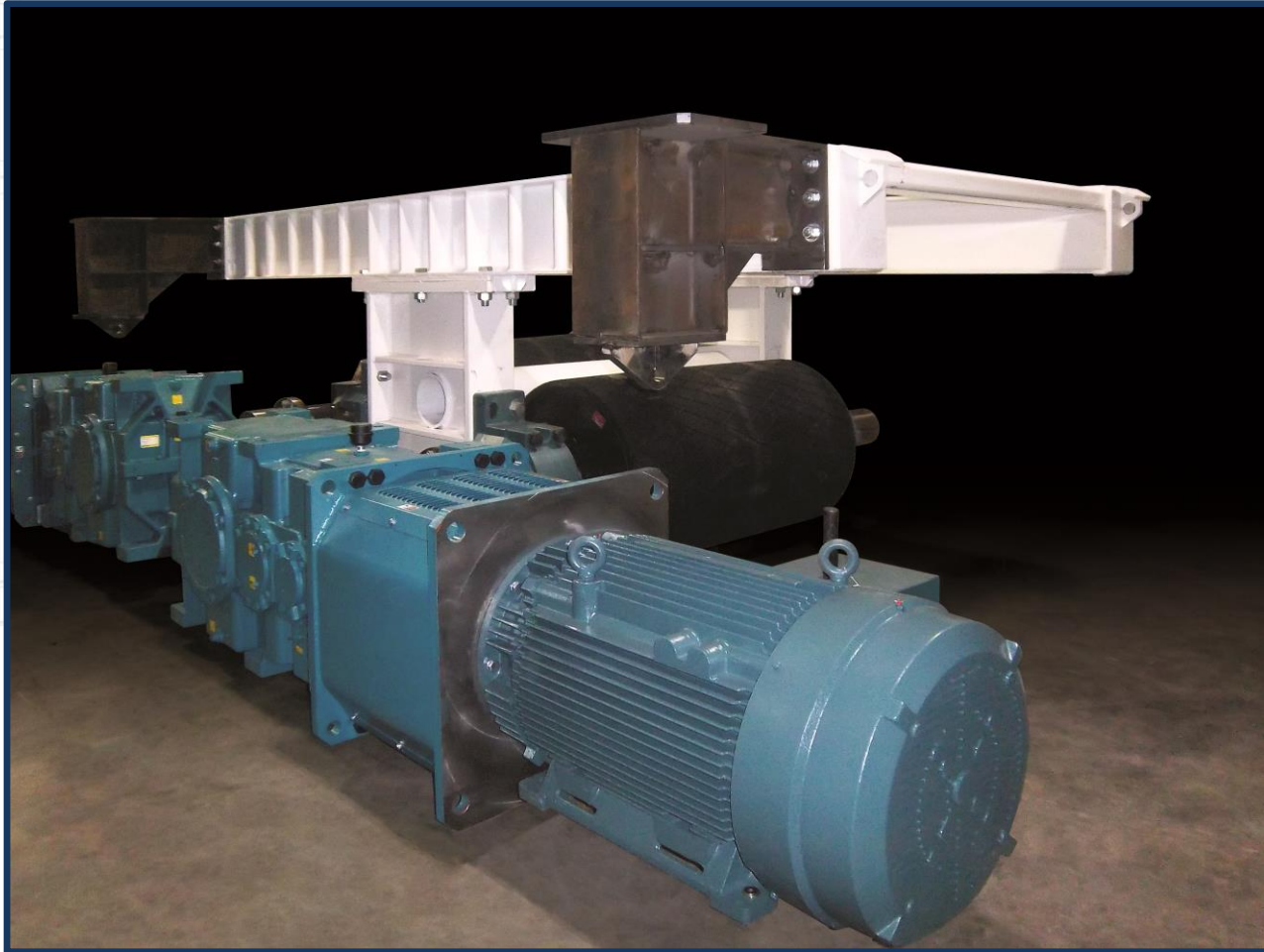
New Special Designed Belt Storage Units



Hydraulic "Double" 400ft
Belt Storage Unit



Back-Mount VFD alignment-free drive (Special)



Special Design Stacker Conveyor System



New 200' Overland Stacker
Conveyor System



Wireless Laser Shaft Alignment

- New computerized laser shaft alignment service
- Prevents untimely drive malfunction
- Technicians have more than 30 years combined experience



Belt Surveys

- Our skilled service technicians are available to assess and inventory your underground equipment to help minimize your spare parts inventory.
- Many companies don't know exactly what they have underground and would like an expert to assess the equipment, make recommendations for spares, etc. – West River can help you with this tremendous task.

Structure

- Catenary Idler Structure
- Rigid Rail Idler Structure
 - Both types available in Cema C, D & E classes to accommodate all applications
 - Both types available from 30-72" BW
 - Call us for more information about special features and benefits
 - Structure available from quality vendors

Conveyor Belt

West River is now an exclusive distributor of Depreux PVG Conveyor Belt

- Available in 20" to 72" belt width
- PVG is made of a textile solid woven carcass, impregnated with a special PVC.
- Mechanical Properties – Permanent stretch of 0.4% to 0.7%; Excellent fastener holding capacity-from 50% to 90%. The solid woven carcass is covered with cotton pile yarns laid in the warp direction with special edge reinforcement making the belt resistant to impacts, longitudinal tearing, and carcass wear in case of substantial damage to the covers. Because of the robust carcass design, the thickness of the outer rubber covers can be reduced.

Advantages over Competitors:

Higher mechanical and corrosion resistance

More robust carcass

Excellent fastener holding ability

Can be mechanically spliced into both plied and solid woven belting or hot/cold vulcanized

Can be used with smaller drum diameters



Call-Out/Delivery

- Delivery available 24/7
- 3 full-time drivers on call
- Trucks readily available for call-out delivery



Plant and Facilities Information



Locations and Capabilities

- 1 location – business office to manufacturing
- Manufacturing, assembly, shipping, and business operations all in one location
- 75,000+ square feet of manufacturing space
- 25,000+ square feet warehouse space
- Recently built two additional buildings to meet growing needs of our customers

Fabricating Equipment

- 9ft. X 21 ft. CNC-controlled burn table
 - Fitted with plasma torch, conventional gas torch, mounted on air lift water table
- Large all-powered vertical band saw
- Several smaller saws
- Cincinnati shear
 - ½” thick x 12 ft. wide capability



Band Saw



Burn Table

Fabricating Equipment Cont.

- 750-ton hydraulic press break
 - 12 ft. wide
- 75-ton Pro-Mecan press break
 - 8 ft. wide
- 150-ton c-frame press
- Piranha 50-ton iron worker



Hydraulic Press Break

Machine Shop Equipment

- **Lathes**

- Betts/Bridgford engine lathe – 60 in. x 13 ft. capability
- Republic Lagun engine lathe – 36 in. x 120 in. capability
- Summit engine lathe – 24 in. x 120 in. capability
- LeBlond engine lathe – 21 in. x 80 in. capability
- Monarch engine lathe – 13 in. x 50 in. capability
- Bullard vertical turret lathe – 36 in. turning capacity

- **Mills**

- Sun Strand production/key mill – 120 in. table travel
- Cincinnati #5 vertical mill
- Mazak vertical mill
- Giddings & Lewis 4 in. horizontal boring mill – fitted with large rotary turn table
- Giddings & Lewis 2.5 in. horizontal boring mill

Machine Shop Equipment Cont.

- Key Seaters
 - Morrison 3.5 in. capacity
 - Morrison 1.5 in. capacity
- Two Radial Arm Drills
- Machine shop area fitted with two 5-ton overhead bridge cranes and two 2.5-ton overhead bridge cranes



Assembly Area & Material Handling Equipment

Fabricating Assembly Area Equipment:

- Crane Capacity
 - 2 – 15-ton overhead bridge crane
 - 1 – 10-ton overhead bridge crane
 - 2 – 5-ton overhead bridge crane
 - 1 – 3-ton overhead bridge crane
- 7 – large mig welders
- 2 – small mig welders
- Various stick welders
- Several magnetic-based drills

Material Handling Equipment:

- 1 – 60,000 lb. forklift
- 4 – 20,000 lb. forklifts
- 2 – 10,000 lb. forklifts
- 1 – 8,000 lb. forklift
- 5 – 6,000 lb. forklifts
- Numerous smaller indoor forklifts

Warehousing

- Several million dollars of new and used inventory currently stocked
- Common spare items readily available for rush need and production
- Stock heavily on items that we use frequently and have a repeat need for

Manufacturer Relationships

- Extensive OEM relationships include Dodge/Baldor/Reliance, Voith, PPI, Sumitomo-Hansen, Martin, Ringspann, Rexnord, System Controls, Martin Engineering, Worldwide Electric, Trey K Electric, W.W. Patterson, EMCO, Altra Motion and more
- Relationships established more than 10-15 years ago with most companies
- List of vendor references available

Service Support Personnel

- Jerry Roulett – 40 years of manufacturing experience/extensive mining background
- Richard Calfee – Sales/Service Representative, 15 years in repair shop and underground repair
- Jerry Jones – Sales/Service Representative, 30+ years experience with surface and underground conveyor equipment
- Russ James – Sales/Service Representative, 30+ years experience with underground conveyor equipment, terminal group installation

Quality Statement

- We are committed to partnering with the best companies in our industry to create the highest quality products for our customers. We seek to be knowledgeable, friendly, reliable and helpful in every customer interaction. We are dedicated to operating our business with the highest level of integrity. We will always comply with all laws and regulations relating to our industry.

Order Entry/Tracking/Scheduling

- Lifecycle of Sales process tracked from beginning to end using world's #1 online cloud database – Salesforce. Allows us to provide superior customer service to our customers.
- Order Process:
 - 1. Purchase Order is received
 - 2. Serial number is assigned
 - 3. Major components ordered for use on equipment or to replenish stock
 - 4. Order added to manufacturing schedule – based on lead time for major components or customer requirements
 - 5. Order sent to manufacturing shop
 - 6. Drawings created and sent to customer for approval
 - 7. Cutting, fabricating, assembly completed
 - 8. Quality control completed
 - 9. Equipment is shipped

Delivery Schedules/On-Time Performance

- Delivery schedules and on-time performance based on lead time for major components and customer demands/expectations.
- West River will always strive to fulfill customers' delivery needs.

Warranties and Procedures

- Manufacturer's warranty on all components
- 1 year warranty on workmanship
- Meet or exceed industry standards for all components used
- West River's standards higher than published CEMA (Conveyor Equipment Manufacturer's Association) standards
 - Tighter specs on shaft tolerances, TIR – Total Indicated Run-Out

30+ YEARS OF FULFILLING

OUR GOAL

TO PROVIDE EXCELLENT CUSTOMER SERVICE
AND QUALITY, COMPETITIVELY-PRICED
CONVEYOR PRODUCTS FOR ALL
MINING OPERATIONS.

